

## Homepage

In Claremont, Upland and other Pomona Valley communities, Mike Mendez Realty is your premier source for residential realtor services. Trained by industry leaders Keller Williams, Mike combines professional expertise with extensive knowledge of local market conditions. For property sellers, the outcome is a smoother path to timely, profitable sales. For property buyers, the outcome is improved odds of finding and securing the home of your dreams. And regardless of your goals, you can count on an unbeatable blend of transparency and a commitment to client satisfaction.

## Residential Sales

Claremont, Upland and the surrounding area form a thriving market for real estate sales. This can be a plus or minus for local owners hoping to sell their residential property. On the plus side, homes sell throughout the region every day, and interest is ongoing. However, such a high volume of competing properties can make it harder for your listing stand out from the crowd.

That's where your trusted real estate professional comes in. Experienced, knowledgeable realtors will accompany you through every step of the residential sales process. Their duties include such essential tasks as:

- Holding an initial consultation that lets you know what to expect and includes a thorough assessment of your property
- Using a comparative market analysis to establish the optimal selling price
- Using a multi-pronged approach to market your property to a wide range of prospective buyers
- Reviewing the financial qualifications of prospective buyers
- Negotiating the best possible terms of sale

Top-notch realtors also take care of any other tasks required to sell your property. Common additional services include helping you with property appraisals and attending all home inspections.

Mike Mendez Realty is your hometown advantage for effective, lucrative residential property sales in the Claremont/Upland region. At all times, Mike and his team follow best practices for professional realtors. This means that you can count on an open, straightforward sales process that keeps you in the loop. It also means that every effort will be made to maximize the value of your property.

When you work with Mike Mendez, you also receive additional benefits not provided by the average realtor. Mike lives in the local area, and he has a deep understanding of regional housing conditions. He pairs this understanding with a powerful marketing strategy that relies on both modern technology and traditional, time-tested advertising outlets. Mike also takes the time to work closely with each client, and places a heavy emphasis on honest communication.

No questions are too small, no detail too insignificant. The end result is a comprehensive approach that covers all the bases.

## **Residential Purchases**

Claremont and Upland are well-known as desirable locations for homebuyers in greater Los Angeles and San Bernardino Counties. That's true because communities throughout the area feature appealing properties at reasonable prices. Of course, the popularity of Claremont/Upland creates a couple of challenges for prospective buyers. First, how can you identify the specific homes that truly fit your wants and needs? And once you do find your ideal property, how do you seal the deal with so many competing offers available?

To keep on track throughout the process of buying a residential property, you must have the services of a trained realtor. Even before you start actively searching for a home, top realtors can help you gain loan pre-approval. This is essential because pre-approval lets all sellers know you have the financial standing to follow through on your offer. Other critical services provided by an experienced real estate professional include:

- Using a range of factors to help you locate the right home for you and your family
- Negotiating the best possible sales price from the property owner
- Maintaining open communications with your attorney and the seller's real estate agent
- Finding a qualified inspector to assess the condition of the property under consideration

The right realtor can drastically improve your chances of getting the home you want at a price you can afford.

Mike Mendez Realty is your secret weapon for purchasing desirable residential property in Claremont and Upland. Like all top professionals in the industry, Mike handles all essential tasks with a focus on honesty and reliability. But that's just the beginning of his client-centered approach. Mike combines his comprehensive awareness of the local market with the personal touch of a long-standing resident. His insights will help you identify properties that meet all of your most important quality-of-life criteria.

Mike's hands-on style extends throughout every phase of your home-buying journey. His streamlined procedures allow you to conduct your search with a minimum of fuss and hassle. And once you tender an offer, he'll make sure to keep you informed of all important developments. No matter the time of day, you can speak with him directly for advice or consultation.